



Dalli Selects Forescout for Network Access and Asset Inventory to Unify Endpoint Security Solutions

INDUSTRY

Consumer goods manufacturing

ENVIRONMENT

- ▶ 6,000 wired and wireless assets across 6 sites in 3 European countries
- ▶ 1,750 employees

CHALLENGE

- ▶ Need for combined asset inventory and NAC across wired and Wi-Fi assets
- ▶ Combine security information from all tools into a single system

USE CASES

- ▶ Asset inventory
- ▶ Network access control

SECURITY SOLUTION

- ▶ Forescout eyeSight
- ▶ Forescout eyeControl

Overview

The dalli-group (Dalli) is a Germany-based manufacturer of private-label household and personal care products for leading European retailers including discount, drugstore and supermarket chains. The 175-year-old company is fifth-generation family owned and operated, with 1,750 employees and six facilities in Germany, the Netherlands and Romania.

When the contract for the network access control (NAC) solution Dalli had been using for eight years was coming up for renewal in 2022, head of IT and Infrastructure and IT support, Stephan Willems, decided it was time to look for a solution that could also provide a complete, real-time asset inventory. They currently only had visibility for wired devices and needed to expand to online devices to improve their security posture. The solution also needed to work with Dalli’s existing security tools, from anti-malware software to the firewall system to infrastructure components such as virtualization technology.

“The Forescout solutions fit in perfectly with our other security tools and combined all the information into one single system.”

— Christoph Otten, Network Infrastructure and IT Security, Dalli

Why Forescout?

After a six-week POV, Dalli concluded Forescout eyeSight and eyeControl would fit well in their security environment and meet their future needs. During the evaluation period, they detected all unseen wireless devices along with about 100 wired devices that had previously been unaccounted for. Besides the devices themselves, they detected different misconfigurations and systems with missing or default credentials. “These are all good findings that will help us improve our security posture, which is what we needed,” says Christoph Otten, who manages network infrastructure and IT security for Dalli.

Forescout has helped save valuable labor hours as well. “We now have one big asset inventory that connects to the entire security landscape – an all-in-one solution for client and asset management, not just for monitoring but for recommending and pushing enforcement policies to the right endpoints,” he continues.

“We have a managed security operations center (SOC), and now when they bring us issues or clients to investigate, we will use our Forescout solution as the information source for all of our endpoints.”

Forescout Technologies, Inc.

Toll-Free (US) 1-866-377-8771

Tel (Intl) +1-408-213-3191

Support +1-708-237-6591

Learn more at [Forescout.com](https://www.forescout.com)